

Message Text

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ACTION ARA-10

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FM AMEMBASSY LIMA

TO USDOC WASHDC

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C O N F I D E N T I A L LIMA 3954

E.O. 11652: GDS

TAGS: BEXP, PE

SUBJECT: SPECIAL TRADE OPPORTUNITY: NUCLEAR POWER PLANTS IN PERU

1. GENERAL FERNANDEZ BACA, THE PRESIDENT OF THE PERUVIAN ATOMIC ENERGY BOARD, HAS REQUESTED EMBASSY ASSISTANCE IN RENEWING CONTACTS WITH US NUCLEAR ENERGY-ORIENTED FIRMS SUCH AS GENERAL ELECTRIC AND WESTINGHOUSE WITH WHICH PERU HAD WORKING RELATIONSHIPS IN THE PAST. FERNANDEZ BACA TOLD AN EMBASSY OFFICER THAT PERU WOULD HAVE TO TURN TO NUCLEAR POWER IN THE 1980'S OR WOULD SUFFER A SEVERE CRISIS IN BOTH ENERGY SUPPLY AND WATER AVAILABILITY.

2. THE EMBASSY BELIEVES THAT THE U.S., BY ENTERING THIS POTENTIAL MARKET ON THE "GROUND FLOOR" WITH THE SUPPLY OF TECHNICAL INFORMATION, CAN STRENGTHEN THE POSSIBILITY OF U.S. COMMERCIAL SUCCESS WHEN PERU CONVERTS TO NUCLEAR ENERGY.

3. WE BELIEVE IT WOULD BE MOST USEFUL IF THESE FIRMS WERE TO MAKE INITIAL CONTACTS WITH THE ATOMIC ENERGY BOARD THROUGH THE EMBASSY.
DEAN

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Message Attributes

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